

**Contract Level**



**Personal | Team  
Production**

**Agency Partner**

**IMO Level**

**- | 1MM**

**National Sales  
Manager**

**140%**

**- | 500K**

**Regional Sales  
Manager**

**130%**

**- | 250K**

**Agency  
Manager**

**120%**

**- | 150K**

**Elite**

**110%**

**40K | 100K**

**Diamond**

**105%**

**30K | 50K**

**Platinum**

**100%**

**20K**

**Gold**

**95%**

**15K**

**Silver**

**90%**

**10K**

**Bronze**

**80%**

**Impact**

**Free Leads**

**70%**

**Free Leads**

To qualify for a new contract level an agent must hit the required production for **two consecutive** months. Production ends on the last day of the month. For team production levels, your personal production and your total team production counts towards your promotion. If one of your direct legs counts for over 50% of your production you will only receive 50% for that leg. Some products may be different (see comp grid for details.) For all team production tiers 50% of the team must be on in house standing DM lead orders.